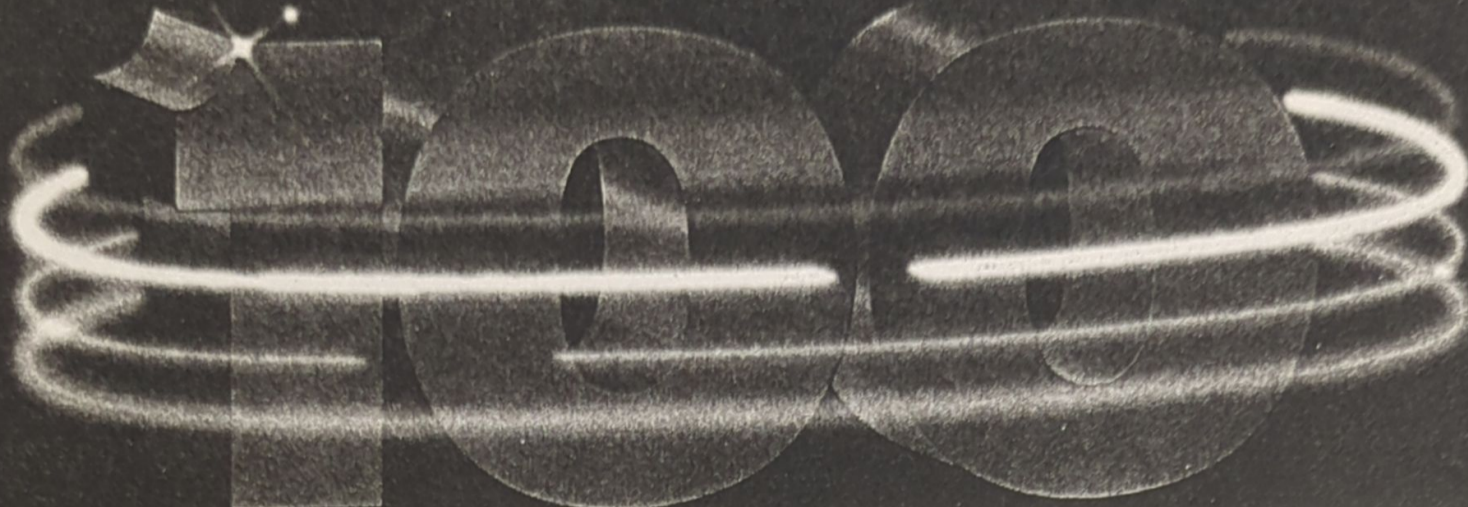


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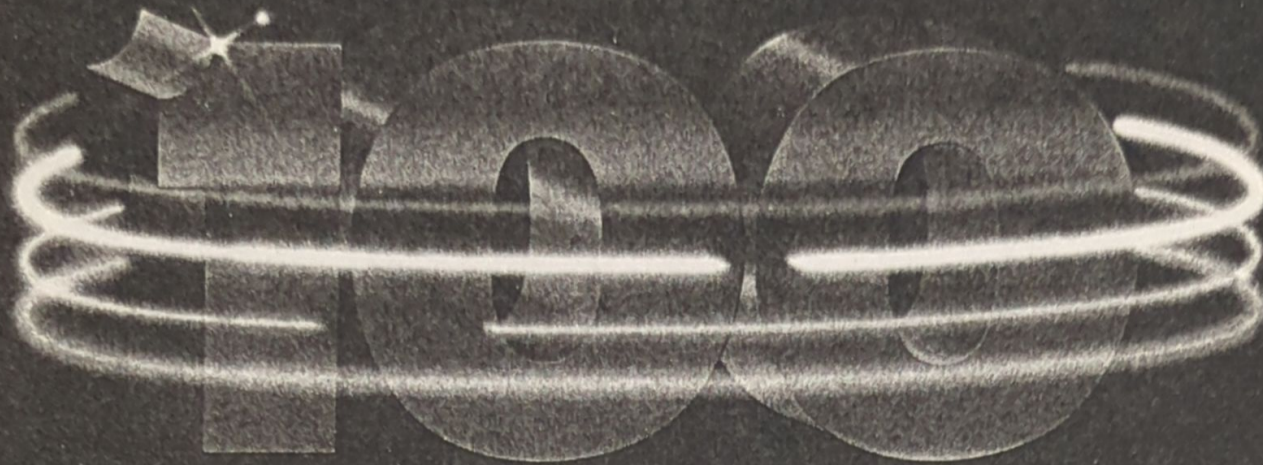


BLACK BUSINESSES

THIS LAST YEAR	COMPANY & LOCATION	CHIEF EXECUTIVE	YEAR STARTED	STAFF	TYPE OF BUSINESS	1983 SALES*
1	3 JOHNSON PUBLISHING COMPANY, INC. CHICAGO, ILLINOIS 60607	John H. Johnson	1942	1,690	Publishing, cosmetics and broadcasting	118.000
2	1 MOTOWN INDUSTRIES LOS ANGELES, CALIFORNIA 90052	Berry Gordy	1958	231	Entertainment	108.200
3	2 H.J. RUSSELL CONSTRUCTION, INC. ATLANTA, GEORGIA 30301	H.J. Russell	1958	500	Construction/development/communications	95.600
4	6 THACKER CONSTRUCTION COMPANY DECATUR, GEORGIA 30030	Floyd O. Thacker	1970	633	Construction/engineering	86.200
5	4 FEDCO FOODS CORP. BRONX, NEW YORK 10451	Samuel J. Berger	1969	725	Supermarkets	85.000
6	5 WARDOCO, INC. NEW HAVEN, CONNECTICUT 06510	Larry B. Wardlaw	1978	20	Commercial fuel oils	78.247
7	9 VANGUARD OIL & SERVICE CO., INC. BROOKLYN, NEW YORK 11238	Kenneth Butler	1970	61	Petroleum sales	65.000
8	8 SOFT SHEEN PRODUCTS, INC. CHICAGO, ILLINOIS 60609	Edward G. Gardner	1964	760	Hair care products manufacturer	64.667
9	10 THE JACKSON OIL COMPANY BALTIMORE, MARYLAND 21212	Will D. Jackson	1963	53	Petroleum sales	61.750
10	13 DICK GRIFFEY PRODUCTIONS HOLLYWOOD, CALIFORNIA 90055	Dick Griffey	1975	99	Entertainment	50.300
11	11 M&M PRODUCTS COMPANY, INC. ATLANTA, GEORGIA 30301	Cornell McBride	1973	400	Hair care products manufacturer & distributor	47.300
12	12 JOHNSON PRODUCTS COMPANY, INC. CHICAGO, ILLINOIS 60607	George E. Johnson	1954	550	Hair care products and cosmetics manufacturer	45.775
13	61 PORTERFIELD WILSON PONTIAC-GMC TRUCK, INC. DETROIT, MICHIGAN 48226	Porterfield Wilson	1970	100	Automobile sales & service	40.000
14	15 SYSTEMS AND APPLIED SCIENCES CORP. VIENNA, VIRGINIA 22180	Porter L. Bankhead	1973	800	Computer & electronic data systems	37.000
15	PORTERFIELD WILSON MAZDA, INC. DETROIT, MICHIGAN 48226	Porterfield Wilson	1979	71	Automobile sales & service	33.000
16	7 G & M OIL COMPANY, INC. BALTIMORE, MARYLAND 21233	Rudolph C. Gustus	1963	85	Petroleum products	31.200

*In millions - figures in parentheses are in thousands

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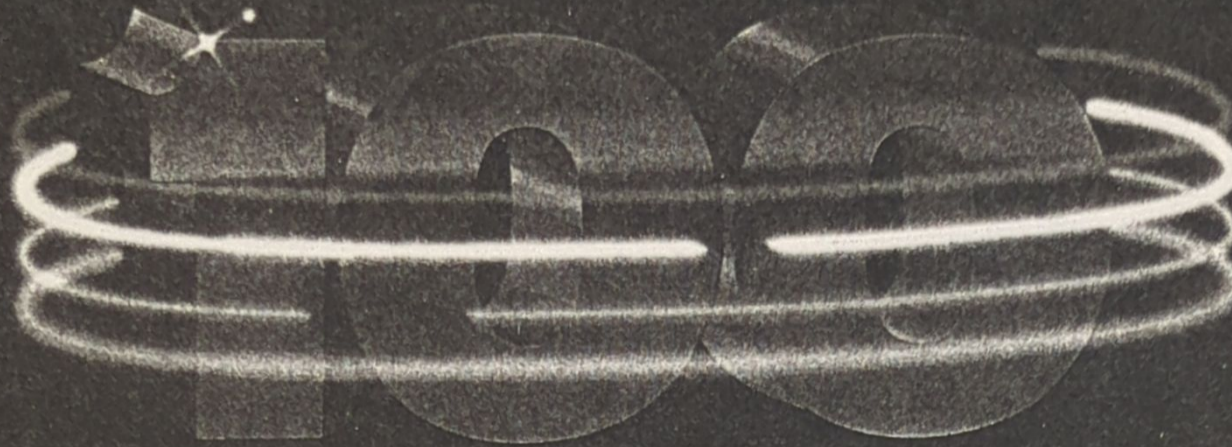


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THIS YEAR	LAST YEAR	COMPANY & LOCATION	CHIEF EXECUTIVE	YEAR STARTED	STAFF	TYPE OF BUSINESS	1983 SALES*
17	32	SYSTEMS MANAGEMENT AMERICAN CORP. NORFOLK, VIRGINIA	Herman E. Valentine	1970	450	Computer systems integration	31.000
18	24	AMERICAN DEVELOPMENT CORP. NORTH CHARLESTON, SOUTH CAROLINA	W. Melvin Brown, Jr.	1972	297	Manufacturing/sheet metal fabrication	28.000
19	19	TELEPORT OIL COMPANY SAN FRANCISCO, CALIFORNIA	Carl D. Washington	1978	50	Petroleum sales & distribution	27.700
20	26	BOB ROSS BUICK, INC. CENTERVILLE, OHIO	Robert P. Ross	1974	84	Automobile sales & service	26.619
21	17	GRIMES OIL COMPANY, INC. BOSTON, MASSACHUSETTS	Calvin M. Grimes, Jr.	1940	35	Heating fuel resale	26.000
22	23	ROBINSON CADILLAC-PONTIAC, INC. ATLANTA, GEORGIA	R. V. Robinson	1974	71	Automobile sales & service	25.797
23	20	L. H. SMITH OIL CORPORATION INDIANAPOLIS, INDIANA	Lannie H. Smith	1962	32	Petroleum products, maintenance & cleaning chemicals distributor	24.000
24	71	BAY CITY MARINE, INC. SAN DIEGO, CALIFORNIA	David Lloyd	1968	164	Ship building & repair	23.621
24	33	AL JOHNSON CADILLAC-SAAB, INC. TINLEY PARK, ILLINOIS	Albert W. Johnson, Sr.	1967	52	Automobile sales & service	23.186
26	22	COMMUNITY FOODS, INC. BALTIMORE, MARYLAND	Henry Edwards	1970	300	Retail foods	23.000
26	29	THOMAS DISTRIBUTORS, INC. CHICAGO, ILLINOIS	Norman M. Thomas	1975	55	Beer distributor	23.000
28	28	TECHNOLOGY DEVELOPMENT OF CALIFORNIA SANTA CLARA, CALIFORNIA	Dr. Frank S. Greene, Jr.	1971	310	Computer systems & software for engineering and electronics testing	22.100
29	18	HII CORPORATION BOSTON, MASSACHUSETTS	Denis A. Blackett	1966	140	Real estate development/construction	21.550
30	27	PRO-LINE CORPORATION DALLAS, TEXAS	Comer J. Cottrell	1970	300	Hair care products manufacturer & distributor	21.312
31	34	DICK GIDRON CADILLAC, INC. BRONX, NEW YORK	Richard D. Gidron	1972	85	Automobile sales & service	21.000
32	24	RESTORATION SUPERMARKET CORPORATION BROOKLYN, NEW YORK	Ted Barnett	1978	150	Supermarket & drugstore operation	20.964
33	46	BARANCO PONTIAC, INC. DECATUR, GEORGIA	Gregory T. Baranco	1978	71	Automobile sales & service	20.540
34	29	S.T.R. CORPORATION CLEVELAND, OHIO	Steve T. Rogers	1965	259	Retail foods	20.500
35		INPUT OUTPUT COMPUTER SERVICES, INC. WALTHAM, MASSACHUSETTS	Thomas A. Farrington	1969	300	Computer software & systems	20.000
35	29	PARKS SAUSAGE COMPANY BALTIMORE, MARYLAND	R. V. Haysbert, Sr.	1951	228	Sausage manufacturer	20.000
37	42	SAM JOHNSON LINCOLN-MERCURY, INC. CHARLOTTE, NORTH CAROLINA	Sam Johnson	1977	60	Automobile sales & service	18.942

*In millions of dollars (to nearest thousand) as of December 31, 1983.

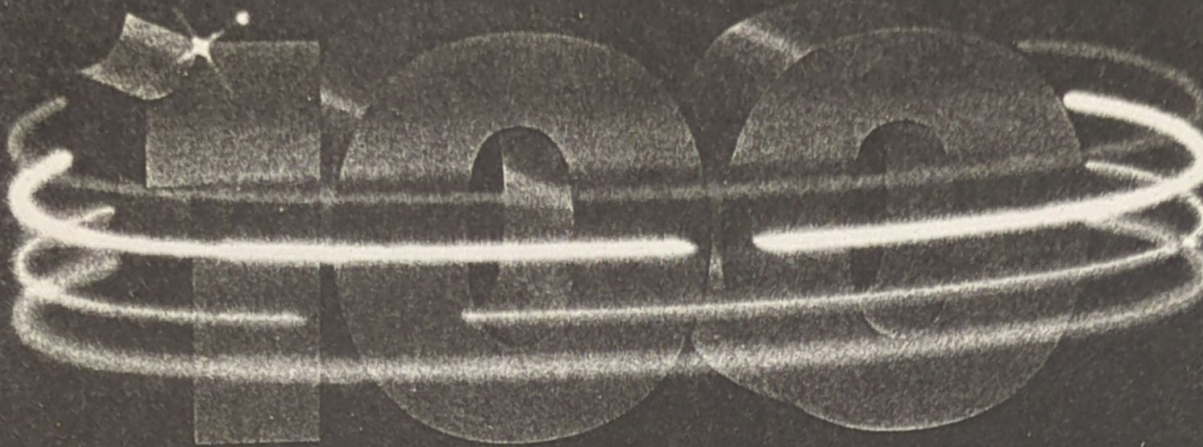
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38	40	ESSENCE COMMUNICATIONS, INC. NEW YORK, NEW YORK <i>1500 BROADWAY 10036</i>	Edward Lewis	1969	72	Magazine publishing	18.500
38	39	WESTSIDE DISTRIBUTORS LOS ANGELES, CALIFORNIA <i>2405 Southern Ave 90280</i>	Edison R. Lara	1974	70	Beer distributor	18.500
40	47	COCOLINE CHOCOLATE COMPANY, INC. BROOKLYN, NEW YORK	Joseph I. Kaufman	1974	80	Chocolate manufacturer	18.000
40	35	WILLIE DAVIS DISTRIBUTING CO., INC. LOS ANGELES, CALIFORNIA	Willie Davis	1970	70	Beer distributor/radio broadcasting	18.000
42	52	WOODRUFF OLDSMOBILE, INC. DETROIT MICHIGAN	James W. Woodruff	1978	60	Automobile sales & service	17.700
43		BILL SCOTT OLDSMOBILE, INC. SYRACUSE, NEW YORK	William E. Scott	1982	52	Automobile sales & service	17.697
44	43	SENTRY BUICK, INC. OMAHA, NEBRASKA	Gregory M. Williams	1979	49	Automobile sales & service	17.393
45	58	AL BENNETT FORD, INC. FLINT, MICHIGAN	Al Bennett	1979	60	Automobile sales & service	17.308
46	36	JIM-SANDY CHEVROLET, INC. ROCHESTER, NEW YORK <i>1110 Stone Rd 14616</i>	James O. Quarles	1981	65	Automobile sales & service	16.900
47	38	BROADCAST ENTERPRISES NATIONAL, INC. PHILADELPHIA, PENNSYLVANIA	Ragan A. Henry	1973	300	Radio & television broadcasting	16.300
48	50	DICK HARRIS CADILLAC, INC. DETROIT, MICHIGAN	Richard B. Harris	1978	60	Automobile sales & service	16.231
49	44	GOURMET SERVICES, INC. ATLANTA, GEORGIA <i>101 Marietta St 30303</i>	Nathaniel R. Goldston, III	1975	1,050	Food service management	14.718
50	52	BATTEAST CONSTRUCTION COMPANY, INC. SOUTH BEND, INDIANA	Robert V. Batteast	1967	335	General construction contractor	14.600
51	51	TRUE TRANSPORT, INC. NEWARK, NEW JERSEY	Leamon M. McCoy	1969	275	Containerized trucking and truck stop	14.506
52	91	McLAUGHLIN OLDSMOBILE, INC. CAPITOL HEIGHTS, MARYLAND	Joseph C. McLaughlin	1976	37	Automobile sales & service	14.500
52	73	I.H.C. CORPORATION HEMPSTEAD, NEW YORK	Ira W. Hamilton	1975	65	General construction/ construction management	14.500
52	70	MEL FARR FORD, INC. OAK PARK, MICHIGAN	Mel Farr	1975	60	Automobile sales & service	14.500
55	45	COUNTIES CONTRACTING AND CONSTRUCTION CO. PHILADELPHIA, PENNSYLVANIA	William E. Andrews	1980	212	General & utility construction	14.383
56	55	ALAN YOUNG BUICK, INC. LINCOLN, NEBRASKA	Alan Young	1979	50	Automobile sales & service	14.220
57	37	EBONY OIL CORPORATION JAMAICA, NEW YORK	Lawrence J. Cormier	1955	40	Petroleum sales	14.000
57		THOMAS PONTIAC-BUICK-GMC, INC. COON RAPIDS, MINNESOTA	James Thomas	1979	44	Automobile sales & service	14.000

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THIS YEAR	LAST YEAR	COMPANY & LOCATION	CHIEF EXECUTIVE	YEAR STARTED	STAFF	TYPE OF BUSINESS	1983 SALES*
59	65	WALTON BUICK-OPEL, INC. MEDFORD, MASSACHUSETTS	Roland J. Walton	1977	45	Automobile sales & service	13.733
60	56	GILLESPIE FORD, INC. GARY, INDIANA	Tom P. Gillesple, Sr.	1980	62	Automobile sales & service	13.579
61	69	WILLIAM CARGILE CONTRACTOR, INC. CINCINNATI, OHIO	William Cargile, III	1956	64	Construction	13.500
62	79	GORDON BUICK, INC. PHILADELPHIA, PENNSYLVANIA	Darrell R. Gordon	1972	28	Automobile sales & service	13.300
63	64	MICON CONSTRUCTION & DEVELOPMENT CORP., LYNBROOK, NEW YORK	Charles Peay	1972	23	Construction	13.150
64	54	CHICKEN GEORGE CHICKEN, INC. BALTIMORE, MARYLAND	Theodore N. Holmes	1969	800	Fast-food operations	13.093
65		MITCHELL OLDSMOBILE, INC. KANSAS CITY, MISSOURI	Emmitt W. Mitchell	1982	44	Automobile sales & service	13.068
66	68	COMMONWEALTH HOLDING COMPANY, INC. NEW YORK, NEW YORK	James H. Dowdy	1967	393	Manufacturing/real estate & building materials	13.032
67	63	R. L. DUKES OLDSMOBILE, INC. CHICAGO, ILLINOIS	Rufus L. Dukes	1971	40	Automobile sales & service	13.000
68	57	INTERNATIONAL BUSINESS SERVICES, INC. WASHINGTON, DISTRICT OF COLUMBIA	Marion O. Greene, Jr.	1969	365	Computer systems development	12.700
69	76	EARL G. GRAVES, LTD. NEW YORK, NEW YORK	Earl G. Graves	1970	95	Magazine publishing/ radio broadcasting	12.634
70	86	J. MAC-OLDS-CADILLAC-PONTIAC-GMC, INC. WARNER ROBINS, GEORGIA	Johnny Mac Brown	1980	28	Automobile sales & service	11.500
71	88	CONYERS FORD, INC. DETROIT, MICHIGAN	Nathan G. Conyers	1970	61	Automobile sales & service	11.330
72	99	PEYTON OLDS-CADILLAC-GMC, INC. ALTON, ILLINOIS	Henry E. Peyton	1978	38	Automobile sales & service	11.070
73		AMERICAN BEAUTY PRODUCTS TULSA, OKLAHOMA	Chapple Cannon	1968	115	Hair care products manufacturer	11.000
73	47	FULLER OIL COMPANY FAYETTEVILLE, NORTH CAROLINA	Charles C. Fuller	1962	15	Petroleum sales	11.000
73	67	UNITY BROADCASTING NETWORK, INC. NEW YORK, NEW YORK	Eugene Jackson	1973	200	Radio network broadcasting	11.000
73	59	BLUNT ENTERPRISES, INC. WASHINGTON, DISTRICT OF COLUMBIA	Roger R. Blunt, Sr.	1979	105	General construction/ construction management	11.000
77	82	CENTURY CHEVROLET, INC. UPPER DARBY, PENNSYLVANIA	Robert L. Myers	1971	38	Automobile sales & service	10.656
78	90	H. F. HENDERSON INDUSTRIES, INC. WEST CALDWELL, NEW JERSEY	Henry F. Henderson, Jr.	1954	75	Automatic weight & process control systems	10.500
79	100	PENINSULA PONTIAC, INC. TORRANCE, CALIFORNIA	Cecil B. Willis	1979	33	Automobile sales & service	10.467

*In millions of dollars to nearest thousand, as of December 31, 1983

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BLACK BUSINESSES

THIS LAST COMPANY & YEAR YEAR LOCATION	CHIEF EXECUTIVE	YEAR STARTED	STAFF	TYPE OF BUSINESS	1983 SALES*
80 77 THE BARFIELD COMPANIES YPSILANTI, MICHIGAN 48197 ✓	John W. Barfield	1955	530	Auto parts/manufacturer contract engineering services/ professional janitorial services	10.400
80 71 LANDMARK FORD SALES, INC. FAIRFIELD, OHIO 45014 ✓	Kenneth C. Younger	1977	50	Automobile sales & service	10.400
82 49 TRANS-BAY ENGINEERS & BUILDERS, INC. OAKLAND, CALIFORNIA 94607 550 Adeline St	Ray Dones	1969	120	General construction	10.296
83 BRONNER BROTHERS MANUFACTURING, INC., ATLANTA, GEORGIA 30301	Nathaniel Bronner, Sr.	1947	185	Hair care products manufacturer	10.100
84 60 UNIFIED SERVICES, INC. WASHINGTON, DISTRICT OF COLUMBIA 20001 500 Indiana Ave, NW	Jerry Davis, Jr.	1971	780	Contract janitorial services	10.000
84 16 WALLACE & WALLACE ENTERPRISES, INC. ST. ALBANS, NEW YORK 11431	Charles Wallace	1974	10	Petroleum sales	10.000
86 83 BEAUCHAMP DISTRIBUTING COMPANY LOS ANGELES, CALIFORNIA 90052	Patrick L. Beauchamp	1971	45	Beer distributor	9.800
87 97 D.P.S. PROTECTIVE SYSTEMS, INC. NEW YORK, NEW YORK 10001 275 14th Ave.	Dale R. Michael	1974	950	Security guard service	9.800
88 STALLWORTH BUICK-PONTIAC, INC. MARSHALL, TEXAS 75670 ✓	Jeremiah T. Stallworth	1980	26	Automobile sales & service	9.794
89 87 KEYS GROUP COMPANY DETROIT, MICHIGAN 48226 16310 Grand River	Brady Keys, Jr.	1967	485	Fast-food operations	9.632
90 89 FRENCHY'S HOUSTON, TEXAS 77052	Percy P. Creuzot	1969	300	Food services	9.575
91 75 DELTA ENTERPRISES, INC. GREENVILLE, MISSISSIPPI 38701 ✓	Charles D. Bannerman	1969	450	Manufacturing/electronics apparel	9.557
92 95 INNER CITY FOODS, INC. CHICAGO, ILLINOIS 60607 2412 Michigan Ave	Garland C. Gulce	1976	600	Fast-food operations	9.365
93 GEORGE HUGHES CHEVROLET FREEHOLD, NEW JERSEY 07728 ✓	George Hughes	1978	34	Automobile sales & service	9.306
94 JIM BRADLEY PONTIAC-CADILLAC-GMC, INC., ANN ARBOR, MICHIGAN 48109 ✓	James H. Bradley, Jr.	1973	42	Automobile sales & service	9.301
95 94 ROYAL RIDGE MANAGEMENT COMPANY, INC., CLEVELAND, OHIO 44101	Narlie Roberts	1970	450	Fast-food restaurant management	9.246
96 93 TYNES CHEVROLET-CADILLAC, INC. DELAWARE, OHIO 43015 ✓	Richard H. Tynes	1976	29	Automobile sales & service	9.238
97 HARPER INDUSTRIES, INC. COLUMBUS, OHIO 43215	Sanford E. Harper	1978	150	Integrated metal manufacturers	9.145
98 BILL NELSON CHEVROLET, INC. RICHMOND, CALIFORNIA 94802	William W. Nelson	1969	43	Automobile sales & service	9.100
99 81 GEMINI SERVICES CORP. COLUMBUS, GEORGIA 31908	Sidney C. Ragland	1972	525	Service contracting	9.000
100 THE MAXIMA CORPORATION BETHESDA, MARYLAND 20814 4350 E W Highway (Wisconsin) 7315 250	Joshua Isaac Smith	1978	250	High-tech information management/computer systems management	8.988